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To join us as soon as possible, we are looking for a

## **Area Sales Manager - Horticulture (m/f/d)**

**Benary is one of the leading breeding companies of annual and perennial ornamental bedding plants. We supply the horticultural market in over 120 countries with high-quality seed and operate locations in multiple continents. To learn more, please visit our website: [benary.com](http://benary.com)**

### **Role Description**

Benary is seeking an experienced Horticultural professional for the territory of the Northeast to the Northern Midwest area in the US. This is a full-time, remote role. The Area Sales Manager will be responsible for all sales function in assigned territory, to achieve company goals. The ideal candidate will build new and manage existing relationships with customers, ensuring customer satisfaction at all levels. The successful candidate will have exceptional communication skills, technical greenhouse growing experience or knowledge in annuals and perennials, or broker/breeder experience representing one of the major breeding lines or brokerages.

### **Qualifications**

- 5 years as a professional in the horticultural greenhouse industry preferred
- Excellent communication, technical, and presentation skills
- Strong analytical and problem-solving skills
- Understand a broad range of greenhouse technical issues, as well as annual and perennial lines currently in the market
- Ability to work independently and as part of a team
- High personal energy level, integrity and motivation
- Willingness to travel (30+% of the time), mainly in the territory, plus occasional travel to other areas of N America
- Ability to work 5-6 weekends during the year
- Must have a valid license and reliable transportation for travel

### **Salary & Benefits**

Competitive salary and benefits package, including but not limited to

- Yearly bonuses
- Health, dental and vision insurance
- Paid time off (PTO) and paid holidays
- Life insurance
- 401k with employer match

### **Pay Range**

- Pay range for this position is \$85,000 to \$100,000 annually, depending on state of residence

**To be considered for this opportunity, please submit your resume to [bmccauley@benary.com](mailto:bmccauley@benary.com)**

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[benary.com](http://benary.com)



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